



DEALER EQUIPMENT

Important Notice to Dealers:

RE: Change of Supplier for On-Car Brake Lathes

Reference: Tech Talk 179

Attention Dealer Service Departments: MMNA announced in Tech Talk 179, selection of the Pro-Cut **38-PFM92-4MIT** On-Car Lathe as the new on-car brake lathe in their Dealer Equipment program. The Pro-Cut was selected after an in-depth test and comparison process amongst several different lathe manufacturers.

While the Pro-Cut will be a standard item with each new dealer kit, existing dealers have the option to upgrade to the newer technology. As such, MMNA has negotiated a **one-time special trade-in offer** that allows dealers to upgrade to the newer equipment at a significant savings.

From now until the end of First Quarter 2011 (March 31st), your dealership can trade-in your current on-car lathe (regardless of age or condition) and receive a combined SPX/Pro-Cut discount trade allowance that brings the already low negotiated standard price of _____, down to just _____.

This is a one-time only special offer. We would strongly encourage your dealership to consider upgrading. During testing, we found the Pro-Cut to be significantly faster and easier to use than the previously recommended caliper-mount unit originally required. If you'd like to see the unit and decide for yourself, contact Pro-Cut's National Office **(800) 543-6618 Option #5** and request a Mitsubishi no obligation product demonstration. They will bring a unit out to your service department and run through setup and use with your entire technical staff.

New Pro-Cut Part Number for Mitsubishi (38-PFM92-4MIT)

Contact your local Mitsubishi Dealer Equipment Representative at 888-727-6672 for further details.